



Why Outsource?

P.O. Box 397 Abbeville, AL 36310

Phone: (334) 585-0289

Privatization of Residential and Commercial Garbage Collection and Disposal Services

Local Government's are facing many tough challenges in today's economy. One major issue consistently on the minds of our leader's involves identifying the most efficient and effective method for managing their municipality's solid waste programs . As anti-tax pressures and the demand for better services strain local government budgets, pressure to reduce costs and improve service is leading elected officials to turn waste management programs over to the private sector. Research by the National Solid Waste Management Association confirms that the private sector can provide solid waste services in the most efficient, cost effective, and environmentally safe manner.

Challenges for Municipal run Solid Waste Programs

- Rising / Unpredictable Fuel Costs
- Aging Fleet and Equipment
- High Employee Absenteeism / TO
- Long term Debt / Financial Burden
- High Administration Costs
- Excessive Payroll / Overtime
- Uncontrollable Insurance Premiums
- Lack of Sustained Profitability

***By privatizing solid waste operations, municipalities typically save
Between 20% and 45% on their total cost for waste disposal***

Benefits of Outsourcing:

1. **Lower Costs** - Profit motives among private companies are the biggest incentive to minimize costs. Economies of Scale allow privately run companies to realize additional cost savings.
2. **Quality of Service** - By introducing competition and freeing operations from bureaucratic rules, private companies are able to offer quality service equal to if not better than the public sector.
3. **Management Efficiency** - Competitive management techniques give private companies greater flexibility in hiring specialized employees, utilizing temporary labor, streamlined administration and support, and greater access to emerging technologies.
4. **Risk Sharing** - Public-private partnerships routinely require the private partner to assume primary responsibility for general liability, workers compensation, and environmental compliance. Contracts are typically bonded to protect the Government.

If you would be interested in learning more about privatizing your municipality's solid waste operations, contact ARROW today! Our owners and management team will be happy to discuss the advantages and feasibility of contracting out residential and commercial garbage services.